

## Message Text

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ORIGIN EB-07

INFO OCT-01 ARA-06 IO-13 ISO-00 AGR-05 FEA-01 CEA-01  
CIAE-00 COME-00 DODE-00 FRB-03 H-01 INR-07 INT-05  
L-03 LAB-04 NSAE-00 NSC-05 PA-01 EPG-02 AID-05  
SS-15 STR-04 ITC-01 TRSE-00 USIA-06 PRS-01 SP-02  
OMB-01 AF-10 EA-07 EUR-12 NEA-10 OIC-02 /141 R

DRAFTED BY EB/OT/GCP:SRLYNN  
APPROVED BY EB/OT/GCP:JSLATTERY  
ARA/ECP:WBURSON  
TREASURY:EBARBER  
COMMERCE:DGARDNER  
LABOR:HFIEKOWSKY  
AGRICULTURE:JBENSON  
STR:BSTEINBOCK

-----141236Z 000976 /42

R 131641Z MAY 77  
FM SECSTATE WASHDC  
TO AMEMBASSY BOGOTA  
INFO USMISSION GENEVA  
USDEL MTN GENEVA

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E.O. 11652: N/A

TAGS: ETRD, GATT, CO

SUBJECT: COLOMBIAN GATT ACCESSION

REF: GENEVA 3052

1. REFTEL REQUESTED TALKING POINTS FOR USE BY EMBASSY  
AND WASHINGTON TO ENCOURAGE FULL COLOMBIAN ACCESSION.  
SUGGEST EMBASSY MAKE USE OF FOLLOWING POINTS.

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2. THE US HAS NOT CHANGED ITS ATTITUDE TOWARD THE RE-  
QUIREMENTS FOR COLOMBIAN ACCESSION TO THE GATT. AS A  
COUNTRY WITH A MATURING ECONOMY COLOMBIA HAS A VERY REAL  
AND INCREASING INTEREST IN AN EFFECTIVE GATT, AND SHOULD  
WISH TO AVOID SETTING ANY PRECEDENTS WHICH MIGHT WEAKEN  
THE COMMITMENT OF GATT MEMBERS TO THE GENERAL AGREEMENT.

WE BELIEVE THE GOC CAN TAKE PRIDE IN ITS ECONOMIC ACCOMPLISHMENTS, AND SHOULD USE ITS ACCESSION TO THE GATT AND ADOPTION OF A SCHEDULE OF CONCESSIONS AS INDICATIVE OF ITS COMMITMENT TO GREATER PARTICIPATION IN THE INTERNATIONAL TRADING COMMUNITY.

3. IN DETERMINING WHAT WOULD CONSTITUTE AN ACCEPTABLE SCHEDULE OF CONCESSIONS FOR GATT ENTRY, WE WILL CERTAINLY TAKE INTO ACCOUNT COLOMBIA'S TRADE, DEVELOPMENT AND FINANCIAL NEEDS. COLOMBIA MAY WISH TO COMBINE ITS MTN

CONCESSIONS WITH ITS GATT ENTRY FEE. WE WOULD CERTAINLY ANTICIPATE THAT THE BENEFITS ACCRUING TO COLOMBIA FROM THE MTN RESULTS AND FROM ITS FULL GATT MEMBERSHIP WOULD BE GREATER THAN ANY COSTS IT WOULD INCUR FROM ITS OWN CONCESSIONS.

4. THE GATT PROVIDES A UNIQUE FORUM FOR THE DISCIPLINED NEGOTIATION OF MUTUALLY ADVANTAGEOUS CONCESSIONS WITH OTHER COUNTRIES. IT PROVIDES A MECHANISM FOR BRINGING COMPLAINTS AGAINST OTHER COUNTRIES' TRADE PRACTICES, AND A PRAGMATIC INTERNATIONAL SETTING IN WHICH TO OBTAIN THIRD COUNTRY SUPPORT FOR LEGITIMATE COMPLAINTS. WE BELIEVE THE GATT WILL BENEFIT BY HAVING A COUNTRY OF COLOMBIA'S STATUS AS A MEMBER.

5. THE GATT CONTAINS MANY PROVISIONS ENABLING OR REQUIRING NEGOTIATING COUNTRIES TO TAKE INTO ACCOUNT THE LEVEL OF A COUNTRY'S TRADE, DEVELOPMENT AND FINANCIAL LIMITED OFFICIAL USE

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NEEDS IN DETERMINING THE RESPONSE TO THAT COUNTRY'S USE OF TRADE MEASURES, INCLUDING THE EXTENT OF THE CONCESSIONS REQUIRED.

6. WE HOPE THE GOC WILL TAKE THESE ADVANTAGES INTO ACCOUNT AND MAKE AN EARLY DECISION TO BEGIN THE PROCESS OF FULL ACCESSION, EITHER IN THE CONTEXT OF THE MTN OR SEPARATELY.

7. FYI - DEPARTMENT WILL BE MAKING SIMILAR PRESENTATION TO COLOMBIAN CHARGE (DAVILA) IN WASHINGTON. CHRISTOPHER

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NNN



## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** AGREEMENTS, DEMARCHE, FOREIGN TRADE  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 13-May-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** RELEASED  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 22 May 2009  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977STATE108649  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** SRLYNN  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770171-0043  
**Format:** TEL  
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**Legacy Key:** link1977/newtext/t19770560/aaaabzor.tel  
**Line Count:** 108  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
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**Message ID:** 75b0a494-c288-dd11-92da-001cc4696bcc  
**Office:** ORIGIN EB  
**Original Classification:** LIMITED OFFICIAL USE  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 2  
**Previous Channel Indicators:** n/a  
**Previous Classification:** LIMITED OFFICIAL USE  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 GENEVA 3052  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 12-Jan-2005 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2532054  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** COLOMBIAN GATT ACCESSION  
**TAGS:** ETRD, CO, GATT  
**To:** BOGOTA  
**Type:** TE  
**vdkgvwkey:** odb://SAS/SAS.dbo.SAS\_Docs/75b0a494-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
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